



KYOTRIO: Hybrid Color 3-tier Pricing tool

MILLER COMPANY & KYOCERA OFFER YOU THE COLOR PRICING OPPORTUNITY THAT CAN SAVE YOUR COMPANY THOUSANDS OF DOLLARS OVER YOUR CURRENT COLOR MFP PRICING WITH KYOTRIO, A 3 TIER COLOR SYSTEM

CQ Pricing Comparison	NEW TRIO	Brand X
Meter Rates:		
Black	\$0.0100	\$0.0100
Useful Color (Same Price as Black)	\$0.0100	\$0.0800
15% or less Color	\$0.0250	\$0.0800
35% or less Color	\$0.0500	\$0.0800
Page Volume		
Volume- Black	8,000	8,000
Volume - Useful Color	4,500	4,500
Volume - Everyday Color	750	750
Volume - Normal Color	250	250
Total Volume	13,500	13,500
Meter Rates x Volume	\$156.25	\$520.00
Lease Payment for a \$10,000 MFP	\$225.00	\$225.00
Total Monthly Estimate	\$381.25	\$745.00

Total Monthly Savings \$363.75

Term 60

Total Lease Term Savings \$21,825.00

*Color use in excess of 35% may result in additional charge



5%

Useful Color
All black
and pages with
useful color



15%

Everyday
Color
Pages with a
little more
color



35%

Expressive
Color
Pages with
normal
color